

# The Americans for Immigrant Justice Case Study



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Like most not-for-profit organizations, Americans for Immigrant Justice (AIJ) is focused on delivering core services to those in need. Its challenge was to dedicate the time, operating revenue and expertise to effectively manage its evolving IT demands. As the organization grew five-fold over a 12 year period, these IT challenges quickly surpassed the capacity of an independent IT consultant who had been retained to be on call to manage problems as they occurred. To improve IT support and provide a comprehensive and cost-effective method for managing technology issues, AIJ turned to Compuquip for Managed IT Services.

## The Compuquip Solution

To meet the escalating technology performance needs of AIJ's users in three locations, Compuquip first assigned two certified engineers to provide dedicated monitoring, management and support of AIJ's network. Compuquip further simplified and unified AIJ's enterprise-wide IT support by funneling AIJ's end user calls through Compuquip's Service Desk. This single point of communications enables Compuquip to proactively manage all of AIJ's devices and respond immediately to AIJ calls for assistance, either remotely or through on-site visits. As a result, AIJ is assured consistency in its dedicated IT personnel backed by the resources of a larger team of experienced professionals.

Prior to working with Compuquip, the capabilities of AIJ's data backup and restoration systems were stretched to their limits. Once the organization moved to the Managed

### CUSTOMER:

Americans for Immigrant Justice

### INDUSTRY:

Not-for Profit Legal Services

### CHALLENGE SOLVED:

Compuquip's Managed IT Services provides Americans for Immigrant Justice with 24/7 IT expertise and support.

IT Services platform, Compuquip deployed its most experienced engineers to assess the situation and design a new system that has since provided consistent backup and restored functionality of AIJ's critical data.

*"Working with Compuquip has eliminated many of the financial and operational headaches associated with developing an in-house IT department or relying on one consultant to handle our various needs. Rather, we're assured the expertise of a professional team with multiple resources and skill sets available to help us manage our IT needs efficiently and cost-effectively."*

*Chris Sailsbury, Director of Development and Communications, Americans for Immigrant Justice*

## About Us

Over thirty years ago, Compuquip Technologies began business in South Florida as a technology partner to Miami-headquartered organizations. Since then, Compuquip has evolved into a fully integrated IT company with cabling, technology services, Internet security and managed services divisions supporting more than 300 Florida and Caribbean organizations.

Whether your technology needs are small or large, simple or complex, Compuquip will consistently provide you with solutions that match your organization's exact needs.

Our professionals are the industry's best and brightest, who have made a personal commitment to go the extra mile to earn your trust and build a partnership with your organization.

**Compuquip**  
TECHNOLOGIES

IT WORKS\_

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