

## Plus International Bank Case Study



### PLUS INTERNATIONAL BANK

Plus International Bank was faced with the challenges of an archaic data backup solution, which involved tape rotation and offsite storage of those tapes. The overall procedures associated with tapes were impacting the end-user negatively as the backup solution was unreliable. Not only was the tape rotation troublesome due to human error, the tapes and maintenance were costly. To reduce frustrations and costs related with their backups, Plus International Bank turned to Compuquip for their Cloud Backup solution.

### The Compuquip Solution

Compuquip performed a thorough back-up assessment of Plus International Bank's data, which identified data that is truly required for back up, ensuring a smooth transition from tape to the Compuquip Cloud Backup solution. This solution allows Plus International Bank to back-up their data to the secure Compuquip Datacenter and then have it replicated to the EVault Cloud,



which is SAS 70 II certified.

By having the Compuquip Cloud Backup solution, Plus International Bank has seen a substantial improvement

in the efficiencies of their back up, including automation, which has reduced errors and minimized impact to end users. This solution has also generated faster restore times and better responsiveness for data restores by end users. Additionally the additional costs associated with tapes including tape hardware and hardware support has been eliminated.

#### CUSTOMER:

Plus International Bank

#### INDUSTRY:

Banking and Financial Services

#### CHALLENGE SOLVED:

Plus International Bank leveraged the Compuquip Cloud Backup solution to improve data backup and restore efficiencies while reducing ongoing IT costs.

*"Compuquip's Cloud Backup solution has not only significantly improved the reliability of our backups, but it has helped reduce our ongoing IT costs on a monthly basis. Knowing our data is safe and secure in Compuquip's Cloud, which is backed by EVault technology, gives us complete peace of mind."*

*Raymond Pachowicz, Executive Vice President, Chief Operating Officer and Chief Financial Officer, Plus International Bank.*

### About Us

Over thirty years ago, Compuquip Technologies began business in South Florida as a technology partner to Miami-headquartered organizations. Since then, Compuquip has evolved into a fully integrated IT company with cabling, technology services, Internet security and managed services divisions supporting more than 300 Florida and Caribbean organizations.

Whether your technology needs are small or large, simple or complex, Compuquip will consistently provide you with solutions that match your organization's exact needs.

Our professionals are the industry's best and brightest, who have made a personal commitment to go the extra mile to earn your trust and build a partnership with your organization.

**Compuquip**  
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